



Ship Broking and Maritime Advisory

Clarity Before Commitment



Practical maritime judgment.
Structured commercial execution.

Supporting buyers, sellers, owners, charterers and investors with vessel transactions, value clarity and early commercial assessment.

Ship Broking · Ship Valuation
Chartering Check · Pre Deal Advisory

SINGAPORE / INDIA

reddotmarine.com

Maritime judgment

Shipping decisions put capital, time and reputation at risk. RdM helps you assess value, feasibility and transaction readiness before commitments are made.

Where the requirement is clear and mandate-backed, we support selective sale, purchase and chartering execution. Where uncertainty remains, a focused advisory review provides the starting point.

Choose your starting point

Your decision	Start with
Ready to buy, sell or charter	Ship Broking
Need a market value reference	Ship Valuation
Need to test cargo, route or vessel fit	Chartering Check
Need to assess the opportunity itself	Pre Deal Sanity Check

Experience behind the judgment

K. Srinivas Patnaik brings more than 35 years of maritime experience spanning sea-going engineering, ship management, technical operations, drydocking, inspections, sale and purchase, chartering support and ship recycling.

RdM combines this founder-led judgment with India-based research, documentation, client coordination and transaction support.

For owners, buyers, sellers, charterers, investors and co-brokers who value commercial realism, discretion and clear authority.

Meet RdM →

EXECUTION

Ship Broking

Sale, purchase and chartering support for serious principals with clear mandates and realistic commercial expectations.



Sale and purchase

Second-hand acquisitions, fleet disposals, off-market opportunities, offshore and project vessels, and selected end-of-life sales.

Support may cover pricing guidance, inspections, negotiation, MoA documentation and delivery coordination, as engaged.

Chartering

Time and voyage charters, including project, offshore and specialised employment. Cargo, route, timing and authority are clarified before approaching owners. Recap, subjects and post-fixture coordination are supported where applicable.

Progression with discipline

We review requirements, authority, counterparty concerns and pricing alignment before progressing negotiation or execution.

Co-broker roles, intermediary chains and recognition must be clear. Progression remains subject to qualification and commercial alignment.

Submit a buyer, vessel sale or chartering requirement →

Maritime Advisory

Independent commercial assessment before deposits, inspections, negotiations or other commitments.

Pre Deal Sanity Check

Test the logic, market reality and execution risk of a proposed purchase, sale or charter before committing. Useful when information is incomplete or urgency is driving decisions.

- Price or rate realism against current conditions
- Commercial, technical, regulatory and execution risk flags
- Liquidity, exit considerations and practical priorities

Receive a 2–4 page PDF with clear guidance to proceed, proceed with conditions, pause or do not proceed.

Standard turnaround is 2–3 working days. Expedited delivery is available on request. Scope and fees are agreed upfront.

The pre-deal assessment fee is credited against final commission if the transaction proceeds through RdM, as stated in the service terms.

Further advisory support

A tailored valuation or chartering feasibility review can examine market depth, vessel suitability, assumptions and commercial risks in greater detail, with a defined written deliverable.

A pre-deal check supports your decision. It does not replace legal or technical due diligence, a survey or inspection, a valuation report, a charter rate quote or a broker mandate.

Explore the Pre Deal Sanity Check →

Ship Valuation

Indicative vessel values from USD 50



A market reference for acquisitions, disposals, negotiation, financing discussions and internal review, using vessel particulars, market references and stated assumptions.

Tier and fee	What you receive
Basic USD 50	One indicative market value
Secondary USD 100	Value with comparables and an adjustments table
Comprehensive USD 200	Market analysis, comparables, scrap floor, confidence grading, caveats and trends

24h standard · 12h +50% · 6h +100%

The delivery clock begins on receipt of payment. Rush surcharges are waived or refunded if a delay is on RdM’s side. Payment is via Wise with your Order ID.

What to provide

Vessel name or IMO, specifications, valuation purpose and date, class, survey status, equipment, charter status and condition information.

The result is an indicative market opinion based on available information. Complete inputs improve the assessment; information limitations are disclosed.

Request a valuation or view a sample report →

Chartering Check

Test commercial workability from USD 50



Test cargo, route, parcel size, vessel fit and freight assumptions before market circulation. Identify gaps, visible risks and practical next steps.

Tier and fee	What you receive
Basic USD 50	2-page sanity check with workability, key assumptions, gaps and caveats
Secondary USD 100	5–7 page cargo, route, port and vessel-fit review; budgeting logic where possible; risk grid and clarifications
Comprehensive USD 200	10–14 page feasibility snapshot with vessel options, route logic, cost sensitivities and execution pathway

24h standard · 12h +50% · 6h +100%

The clock begins on receipt of payment and minimum workable information. Rush surcharges are waived or refunded if a delay is on RdM’s side. Complex projects may require custom pricing.

Share cargo and quantity, load/discharge ports, laycan, vessel needs, handling terms, known restrictions and your authority to act.

A desktop check is not a freight quote, vessel hold, fixture recap, port approval, terminal validation or operational guarantee.

Start a check or view a sample report →

How engagement begins

01 Share the context

Write to us with your decision objective, role, vessel or cargo details, commercial expectations and timeline.

02 Agree the work

We clarify authority, confidentiality and the service route. Advisory scope, fees and written deliverables are agreed before work begins.

03 Review the findings

Receive commercial observations, stated assumptions, material gaps and practical guidance under the agreed service.

04 Progress where credible

Brokerage progresses where mandate, counterparty comfort and commercial feasibility support action. An enquiry or desktop report does not create a mandate or guarantee execution.

Confidentiality from first contact

Information is handled discreetly on a need-to-know basis. A mutual NDA may be requested before sensitive disclosure. Proportionate identity, business and sanctions-related checks may be required.

Counterparty checks are commercial risk controls, not legal clearance or a guarantee of legitimacy. Each party remains responsible for its own due diligence and approvals.

Mutual NDA · Confidentiality · KYC and KYB

Weekly S&P market reports and Chartering Pulse updates are accessible through the valuation and chartering pages.

CONTACT

Contact Red Dot Marine

Tell us what you are considering, what remains uncertain and when a decision is needed. We will review the context and identify the appropriate service route.

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Explore services and submit your enquiry

Clarity Before Commitment

Service information and published desktop-check fees as at 31 October 2026. Confirm scope, fee and delivery terms when placing an instruction. Privacy and confidentiality policies and the KYC disclaimer are available on the website.

[Privacy Policy](#)